

COMPARATIVE STATEMENT OF LIQUOR SALES

	YEAR ENDED	YEAR ENDED	INCREASE	INCREASE
	30-Jun-02	30-Jun-01	(DECREASE)	(DECREASE)
	Gallons	Gallons	Gallons	Percent
DISTILLED SPIRITS				
Blended Whiskey	170,776	173,145	(2,369)	-1%
Straight Whiskey	146,109	149,369	(3,260)	-2%
Tennessee Whiskey	69,856	70,711	(855)	-1%
Bottled in Bond – Bourbon	579	861	(282)	-33%
Straight Whiskey Rye	402	418	(17)	-4%
Canadian Whiskey	435,587	438,585	(2,998)	-1%
Scotch Whiskey	80,657	82,178	(1,520)	-2%
Single Malt Scotch	6,001	5,563	438	8%
Irish Whiskey	3,821	3,465	356	10%
Tequila	96,401	96,569	(169)	0%
Vodka	672,885	658,947	13,938	2%
Gin – American	97,854	97,799	56	0%
Gin – Foreign	30,870	29,471	1,398	5%
Sloe Gin	4,307	4,867	(560)	-11%
Brandy – American	88,335	89,474	(1,138)	-1%
Brandy – Foreign	14,147	13,128	1,019	8%
Rum	373,286	346,818	26,467	8%
Cocktails	124,295	124,303	(8)	0%
Cordials – American	152,016	194,165	(42,148)	-22%
Cordials – Foreign	31,462	27,451	4,011	15%
Schnapps	208,607	228,426	(19,819)	-9%
Decanters and Specialty Packs	7,010	9,860	(2,850)	-29%
Distilled Spirits Specialty	15,998	11,881	4,117	35%
High Proof Beer	2,037	2,021	16	1%
Alcohol	5,562	5,451	111	2%
Other	<u>2,309</u>	<u>0</u>	<u>2,309</u>	<u>100%</u>
SPIRITS TOTAL	<u>2,841,169</u>	<u>2,864,926</u>	<u>(23,756)</u>	<u>-1%</u>
WINE SALES*	<u>2,432,758</u>	<u>2,351,912</u>	<u>80,846</u>	<u>3%</u>
BEER SALES*	<u>72,491,698</u>	<u>70,928,861</u>	<u>1,562,837</u>	<u>2%</u>

IOWA PER CAPITA CONSUMPTION – 2001 (Based on adult population – 21 and over)
DISTILLED SPIRITS 1.38 WINE 1.18 BEER 35.34

**Wine, beer and low proof wine/cooler sales are based on sales by wholesalers to retailers
The wine per capita tabulation represents products legally defined as wine.*