

# VENDOR ANALYSIS

VENDOR	CASES	COST	VENDOR	CASES	COST
A Smith Bowman Dist	8	\$716	Merchant du Vin	103	\$4,297
AIG Wine & Spirits	7	735	MHW, Ltd.	48	3,456
Allied Domecq Spirits & Wine US	39,437	4,444,158	Millennium Import Co.	529	94,973
Austin, Nichols & Co., Inc.	2,634	360,384	Niche Import Co.	20	2,949
A.V. Imports	26	3,146	Nicholas Enterprises	83	10,330
Bacardi Imports, Inc.	54,681	4,696,165	Nolet Spirits USA	1,368	191,404
Barton Brands, Inc.	206,709	10,764,774	NWS, INC dba Consolidated	2,046	76,480
Better Beverage Imp.	93	7,231	Palm Bay Imports	0	0
Boston Beer Co.	17	961	Paramount Distillers, Inc.	71,363	3,291,563
Brown-Forman Corporation	53,203	5,400,923	Pasternak Wine Imports	6	630
B United International	210	8,087	Paterno Imports, Ltd.	285	18,310
California Vineyards, Inc.	5	900	Pearl Spirits, Inc.	33	4,222
Canandaigua Wine Co., Inc.	2,951	180,821	Pernod Ricard	6,804	705,426
Charles Jacquin Et. Cie, Inc.	2,438	174,574	Phillips Beverage Company	9,771	403,020
David Sherman Corporation	90,457	4,943,305	Phoenix Imports	177	6,535
Diageo North America, Inc.	107,249	8,974,883	Remy Amerique, Inc.	2,550	460,576
Distillerie Stock U.S.A., Ltd.	216	23,332	Royal Products Int'l.	640	19,130
Duggans Distillers Prod	76	5,362	Sazerac Co., Inc.	10,940	886,655
E & J Gallo Winery	8,194	524,000	Schieffelin & Somerset Co.	17,326	2,990,137
Frank-Lin Distillers	2,611	97,899	Seagram Americas	79,995	7,930,932
Futures Brands LLC	128,444	9,406,411	Seagram Cheateau & Estates Wine	1	262
Gaetano Specialties, Ltd.	672	7,861	Shaw Ross International Importers	32	4,195
Grands Chateaux	4	294	Shelton Brothers	99	5,517
Great Lakes Liquor Co.	17,451	873,528	Sidney Frank Importing Co.	7,699	1,071,153
Heaven Hill Distilleries Inc.	13,820	852,778	Skyy Spirits	3,704	436,923
Hood River Distillers Inc.	25	2,637	Spirits Marque One LLC	239	19,421
J.P. Van Winkle & Son	2	409	St. Maarten Spirits	74	24,319
Koan, Inc.	19	3,646	Todhunter Int'l.	1,283	84,300
Kobrand Corporation	966	114,438	U.S. Distilled Products Co.	5,700	224,903
Laird and Company	48,538	2,030,842	White Rock Distilleries, Inc.	49,000	2,664,932
Leveck Corp.	1,424	81,233	Wildman & Sons, F.	3	762
Luctor International	64	8,459	William Grant & Sons, Inc.	3,746	367,183
Mango Bottling	1,928	84,798	Win It Too Inc/Global Beer Net	229	9,445
McCormick Distilling Co.	28,253	1,363,647	Winebow Inc.	10	960
			<b>TOTAL PURCHASES</b>	<b>1,088,738</b>	<b>\$77,458,637</b>

