

COMPARATIVE STATEMENT OF LIQUOR SALES

	YEAR ENDED 30-Jun-03 Gallons	YEAR ENDED 30-Jun-02 Gallons	INCREASE (DECREASE) Gallons	INCREASE (DECREASE) Percent
DISTILLED SPIRITS				
Blended Whiskey	172,457	170,776	1,681	1%
Straight Whiskey	147,842	146,109	1,734	1%
Tennessee Whiskey	71,218	69,856	1,362	2%
Bottled in Bond – Bourbon	532	579	(47)	-8%
Straight Whiskey Rye	470	402	68	17%
Canadian Whiskey	444,734	435,587	9,147	2%
Scotch Whiskey	81,039	80,657	381	0%
Single Malt Scotch	6,453	6,001	451	8%
Irish Whiskey	4,309	3,821	488	13%
Tequila	107,973	96,401	11,573	12%
Vodka	733,363	672,885	60,478	9%
Gin – American	100,130	97,854	2,276	2%
Gin – Foreign	32,069	30,870	1,200	4%
Sloe Gin	3,923	4,307	(384)	-9%
Brandy – American	90,489	88,335	2,153	2%
Brandy – Foreign	15,157	14,147	1,010	7%
Rum	400,602	373,286	27,316	7%
Cocktails	133,233	124,295	8,939	7%
Cordials – American	203,757	152,016	51,740	34%
Cordials – Foreign	45,170	31,462	13,708	44%
Schnapps	202,993	208,607	(5,613)	-3%
Decanters and Specialty Packs	10,460	7,010	3,450	49%
Distilled Spirits Specialty	17,541	15,998	1,543	10%
High Proof Beer	3,472	2,037	1,435	70%
Alcohol	5,772	5,562	210	4%
Other	<u>(89)</u>	<u>2,309</u>	<u>(2,398)</u>	<u>100%</u>
SPIRITS TOTAL	<u>3,035,070</u>	<u>2,841,169</u>	<u>193,900</u>	<u>7%</u>
WINE SALES*	<u>2,652,761</u>	<u>2,432,758</u>	<u>220,003</u>	<u>9%</u>
BEER SALES*	<u>73,475,582</u>	<u>72,491,698</u>	<u>983,884</u>	<u>1%</u>

IOWA PER CAPITA CONSUMPTION – 2003 (Based on adult population – 21 and over)
DISTILLED SPIRITS 1.48 WINE 1.29 BEER 35.82

**Wine, beer and low proof wine/cooler sales are based on sales by wholesalers to retailers.
The wine per capita tabulation represents products legally defined as wine.*