

COMPARATIVE STATEMENT OF LIQUOR SALES

	YEAR ENDED 30-Jun-05 Gallons	YEAR ENDED 30-Jun-04 Gallons	INCREASE (DECREASE) Gallons	INCREASE (DECREASE) Percent
DISTILLED SPIRITS				
Blended Whiskey	181,551	174,910	6,641	4%
Straight Whiskey	157,775	151,380	6,395	4%
Tennessee Whiskey	87,717	78,558	9,159	12%
Bottled in Bond – Bourbon	479	515	(36)	-7%
Straight Whiskey Rye	473	445	28	6%
Canadian Whiskey	479,451	464,555	14,896	3%
Scotch Whiskey	81,740	80,448	1,292	2%
Single Malt Scotch	8,389	7,448	941	13%
Irish Whiskey	5,491	5,063	427	8%
Tequila	127,720	117,089	10,630	9%
Vodka	839,791	799,598	40,193	5%
Gin – American	104,864	103,476	1,387	1%
Gin – Foreign	33,310	32,935	375	1%
Sloe Gin	3,342	3,555	(213)	-6%
Brandy – American	99,157	97,089	4,068	4%
Brandy – Foreign	20,564	17,671	2,893	16%
Rum	495,973	448,380	47,593	11%
Cocktails	161,743	151,695	10,049	7%
Cordials – American	246,043	213,665	32,378	15%
Cordials – Foreign	91,760	71,672	20,089	28%
Schnapps	199,699	200,005	(307)	0%
Decanters and Specialty Packs	17,266	13,278	3,988	30%
Distilled Spirits Specialty	0	19,447	(19,447)	-100%
High Proof Beer	7,522	4,592	2,930	64%
Alcohol	7,163	6,433	730	11%
Other	<u>6,069</u>	<u>(151)</u>	<u>6,220</u>	<u>-41%</u>
SPIRITS TOTAL	<u>3,465,049</u>	<u>3,261,751</u>	<u>203,298</u>	<u>6%</u>
WINE SALES*	<u>3,019,387</u>	<u>2,832,560</u>	<u>186,827</u>	<u>7%</u>
BEER SALES*	<u>74,049,383</u>	<u>74,230,213</u>	<u>(180,830)</u>	<u>0%</u>

IOWA PER CAPITA CONSUMPTION – 2005 (Based on adult population – 21 and over)

DISTILLED SPIRITS 1.68 WINE 1.47 BEER 36.10

**Wine, beer and low proof wine/cooler sales are based on sales by wholesalers to retailers.
The wine per capita tabulation represents products legally defined as wine.*